

# Capability Statement



## Key Differentiators

- Woman-Owned Small Business
- MD MEEC Contract Holder, MD DoIT Contract Holder, 8a Contract Partner, Small Disadvantaged Business Contract Partner, HUBZone Contract Partner, SEWP Contract Partner
- DOT-DBE Certified
- Member, AVIXA International and National Systems Contractor Association (NSCA)
- AVIXA Certified Technology Specialists (CTS, CTS-I, CTS-D) on staff
- OSHA-Certified Installers
- Industry and Manufacturer Certifications and Certificates
- In business for over 30 years
- Net-AV team has 100+ years combined experience in AV, IT, Electrical, Construction industries
- AVIXA AV provider of Excellence

With its origins in the construction and IT worlds, Net-AV has been providing high quality AV and IT integrations to the Mid-Atlantic region for nearly 30 years. We've built our business on referrals from satisfied repeat customers who appreciate our innovative solutions and reliable support. We bridge the knowledge gap between AV and IT systems so you don't have to. Our expertise in both of these technical realms is what allows us to deliver value beyond clients' expectations, and makes us expert providers of presentation, collaboration, and communication tools that are vital in the modern business world. At Net-AV, we aim to exceed expectations.

Net-AV is a video communications and IT integration company. Specializing in presentation, communication, control and collaboration solutions for clients ranging from government agencies and Defense contractors to Fortune 1000 corporations. We are:

- Client-centric and service-oriented.
- Specializing in unique solutions to technically challenging problems, from AV-a-a-Service and cloud-based offerings, turn-key and virtual videoconferencing systems and unified communications to custom interactive presentation and collaboration technologies. System monitoring and remote management services outsource your AV/IT headaches to our technical experts.
- Systems designers, integrator, and project managers whose specialized IT/AV integration experience gives us a distinct and unparalleled advantage over traditional audio/video systems integrators.



# Corporate and Contact Information



## Classification: MBE Woman Owned

EIN: 52-1621628  
DUNS: 19-233-5024  
CAGE Code: 1MU24

## Buying Vehicles:

MD MEEC & MD DoIT Contract Holder, 8a & HUBZone Contract Partner, SEWP Contract Certified Woman owned WBENC #WBE1701117 MBE-19-623

## Company Mailing Information:

EVRON, Inc. DbA/ Net-AV  
698 Corporate Center Court Suite C  
Westminster, MD 21157

## Other Contact Methods:

Toll Free Phone: 800-717-5215  
Fax: 410-374-8684  
Website: [www.net-av.com](http://www.net-av.com)

## Primary Contacts:

Evelyn Baylin, CEO - [eabaylin@net-av.com](mailto:eabaylin@net-av.com)  
Ron Baylin, President - [rmbaylin@net-av.com](mailto:rmbaylin@net-av.com)  
Sales Inquiries to [sales@net-av.com](mailto:sales@net-av.com)



# Products, Services and Markets

## NAICS

238210, 334220, 334290, 334310, 337129, 423410, 423430, 423620, 423690, 425110, 443112, 443120, 512240, 517410, 532210, 541511, 5411990, 561499, 811211, 811212, 811213, 811219, 811310, and related.

## PSC

6015, 6250, 7435, T016, and related

## FSC

6240, 6250, and related.

## Authorized Direct Dealers or Channel Partners for::

AMX, Analog Way, Atlas, AudioTechnica, BIAMP, Conon, Chief Manufacturing, Christie Digital, Cisco, CIS Secure Computing, Clock Audio, Community, Contemporary Research, Crest Audio, Crestron, Crown, Da-Lite, Denon Digital Projection, Draper, Extron Electronics, Gefen, Hall Research, JBL, KBZ, KSI, Liberty Wire & Cable, Listen Technologies, Lowell, MagicBox, Marantz, Marshall Electronics, Marshall Furniture, Microsoft, Middle Atlantic, Panasonic, Peavey, Peerless, Polycom, Premier Mounts, QSC, Raxxess, Revolabs, RGB Spectrum, Samsung, Sharp, Shure, Smart Technologies, Spire Global, Surge-X, Tandberg, Utelogy, Vaddio, Videxio, VFI, West Penn Wire, Wireless Computing.

## Verticals:

Government, Military, Corporate, Retail, Hospitality, Higher Education